



# Group (Bulk) Electricity Tender

## 2009/10 Electricity Contracts ....Act NOW!

If your electricity contracts expire in 2009 /2010 then complete this sheet and **attach a recent electricity bill and fax to TTEG at 03 9418 4940 today.**

We will then contact you to discuss the next stage in providing the lowest rates for your next electricity contract. In some instances savings may be achieved immediately.

### Plenty Food Group Member Benefits

- **Group (bulk) electricity price** for Plenty Food Group members
- **TTEG do all the work** – you run your business.
- TTEG has continually achieved **lowest price electricity supply** for businesses.
- Electricity prices fluctuate +/-30%. TTEG **track pricing** to select prices at the ‘right time’ for future electricity contracts for Plenty Food Group members.
- **Free assessment** of all charges (**normally \$120**). When we receive your bill copy we will not only seek the best electricity rates but also check network, metering and all other charges. TTEG have secured **extra savings** of up to 15% at times for sites participating in this process.
- **Typically no direct fees** for larger sites spending more than \$18,000 p.a.
- Only if **savings can be achieved** for smaller (Regulated Tariff) sites TTEG fees will be billed directly. Typically less than 15% of savings.

### Please complete and FAX to TTEG (03) 9418 3940

A copy of a recent electricity bill **MUST be attached** for each site for TTEG to assess your current situation and ways to minimise future costs.

Business Name \_\_\_\_\_

Address \_\_\_\_\_

Contact \_\_\_\_\_ Title \_\_\_\_\_

Tel no: ( ) \_\_\_\_\_ E-mail: \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Best Day of the week to Telephone you \_\_\_\_\_ Time of day \_\_\_\_am/pm

### For more information call

TTEG – Tim Lennie, AHA Tender Manager 03 9418 3954.



## FREQUENTLY ASKED QUESTIONS

### **Q: Why act now?**

A: Timing of entry to the electricity market is very important as rates typically vary by up to +/- 30% ie a 60% range, but the current volatile market has seen **increases up to 300%!**

INSERT CURRENT WHOLESALE MARKET ELECTRICITY PRICING GRAPH

Our goal is to lock in rates when the timing is in your favour and protect your business from future increases. TTEG will determine the best timing for participants in the Plenty Food Group process but we need your Faxback so we are 'ready to roll' when lower price opportunities occur.

Businesses that leave their contracting until the last minute will be at the mercy of the prices on offer at that time.

### **Q: Will my price decrease?**

A: NO – as the entire market has moved up significantly, but TTEG will minimise any increases by selecting the time to enter the market and contract length for sites (typically spending more than \$18,000 p.a.) as part of the group process.

For smaller sites there is savings (subject to market changes) most likely in the range of 7% to 10% p.a. (estimated \$1,200 to \$1,800 p.a.) of current expenditure.

### **Q: Can't I do better myself?**

A: Although you may have a great relationship with your current supplier the facts are that TTEG has relationships with all suppliers and continually bettered offers received by clients.

The group bulk purchase also adds some "buying power" to the process.

The group process also saves your time and provides a professional comparison of offers so that you are not inadvertently "caught" by "tricked up" offers.

### **Q: Do I have to wait until my contract almost expires?**

A: No. In fact it is better for you to act now by providing your details via the "Faxback" to participate in the group process to TTEG.

We will then monitor and enter the market at the right time for you considering your contract expiry date and the market.

### **Q: What contract period should I enter into?**

A: Recommended lengths vary depending on market prices – TTEG will recommend this to you as part of the group process.

### **Q: What is the issue with network charges?**

A: For Contract sites (typically spending more than \$18,000 p.a.), there is an extra "network" component to the bill. Around 10% of these are incorrect and TTEG will identify any possible review requirement when we receive your Faxback and invoice. This work will be agreed and charged separately but there will be no charge if we don't deliver savings.